



## CUDDLES VS HUGS

### WHY HOSPITALS PREFER CUDDLES OVER HUGS WHEN CHOOSING AN INFANT PROTECTION SYSTEM

#### HARDWARE DRIVEN, SOFTWARE ENHANCED

Cuddles utilizes a combination of wired and wireless technologies that will continue to operate regardless of WiFi, server, or PC functionality. Short of someone physically cutting a system cable, hospital staff can process admissions, discharge patients and monitor tags without any external software.

This time-tested system prevents dead spots and latency in generating alarms.

#### COMFORT FOR THE BABY

Cuddles uses a soft, stretchable band that results in the band never touching the baby's skin.



#### PC AND WIFI-DEPENDENT FOR SYSTEM FUNCTIONALITY

The Hugs system cannot operate independently of the supporting hardware. If the PC or network communications system fails, staff are unable to process admissions and discharges.

The Hugs system is WiFi-based making security dependent on that platform having no connection issues or down-time. In the same way that fire alarm systems are not allowed to be WiFi-based, neither should infant protection systems.

#### CONTACT REQUIRED

The Hugs tag must maintain contact with the baby at all times to avoid alarms.



## TAG REMOVED ALARMS

The Cuddles tag/band only alarms if the band is cut or removed (even if it is not cut). The self-adjusting band contours to the baby's ever-changing weight in their early days of life.

## DEDICATED NETWORK OF DEALERS

A nationwide network of certified dealers, install and support the Cuddle solution. Their years of experience ensure proper installation, staff training, fewer service calls, and guarantee response times.

## EXTENDED WARRANTIES AT NO ADDITIONAL CHARGE

The Cuddles system comes with free software updates for the life of the system. Accutech also offers extended warranties to corporate customers at no additional charge along with 24/7/365 free manufacturer technical phone support.

## TOO LOOSE ALARMS

Hugs uses a fixed-length, plastic band on a baby that sends an alarm when the tag is too loose. Since infants lose weight in the first 48 hours after birth, too loose alarms are common, leading to alarm fatigue.

## SUBCONTRACTED INSTALLERS

Stanley has chosen to outsource their installation of the Hugs solution to installers who do not participate in the system sale, limiting their dedication to the project.

## COSTLY AGREEMENT REQUIRED FOR ONGOING SYSTEM SUPPORT

Stanley requires yearly software licensing and service agreements in order to receive any assistance or support for software issues. These agreements can cost as much as 10-20% of the initial installation/implementation of the system itself.

“The system is user-friendly and our nurses feel the soft bands on the leg do not cut the baby (like other systems). They alarm quickly if removed and Accutech representatives assist as needed and provide additional training upon request.”

**Amy Buffamonte, Director of Newborn Nursery  
Women's Hospital at Renaissance**